

What Different Minds “See”

The Analytical Mind

1. Money - how much things cost.
Affordability based on income.
2. Facts - tend to be black and white in their approach to life.
3. Realistic - not much time for hopes and dreams.
4. Clarification - very particular about facts in conversations.
5. Research - can spend lots of time in this area.
6. Savings - repair things, make things work.
7. Numbers - like charts and clear reports.
8. Technical - likes gadgets and new technology.
9. Performance - values status and achievement.
10. Asks “what” a lot.

The Organizational Mind

1. Order - scope, sequence, organizes spaces. Needs clean spaces.
2. Details - needs to have clear expectations. Likes to follow directions. Task oriented.
3. Traditional - more reluctant to change than others, preserves the past.
4. Cautious - doesn't like to take risks. Follows traffic laws.
5. Time Conscious - makes lists, efficient, doesn't like to be late ever.
6. Predictable - doesn't like surprises. Establishes routines to save time.
7. Planning - likes to establish plans and stay with the plan.
8. Reliable - will always keep their word.
9. Compartmentalize - will sort people and the world into stereotypes.
10. Asks “how” a lot.

The Creative Mind

1. Big Picture - sees how things related to each other synergistically.
2. Dreams - able to imagine new things, and how to use things differently.
3. Artistic - likes visual metaphors, creates beauty.
4. Intuitive - almost a sixth sense for understanding the unseen world.
5. Playful - tends to make games out of ordinary tasks. Can't tolerate being bored.
6. Integrate - enjoys bringing different things together to make something new.
7. Risks - may break the rules especially to have some fun.
8. Options - routine and predictable are unacceptable.
9. Entrepreneur - able to keep several things going at the same time.
10. Asks “why” a lot.

The Relational Mind

1. Compassionate - senses the feelings and hurts of others and ministers to them.
2. Teamwork - likes collaborating with others on projects.
3. Teach - enjoys helping others learn.
4. Music - very moved and inspired by music and story telling.
5. Communicates - understands the importance of words and tones of voice.
6. Personal - values growth in relationships with people and God.
7. Drama - enjoys role playing and acting.
8. Emotive - expresses feelings more easily than others.
9. Instinctive - senses when something may not be right in a situation or with others.
10. Asks “who” a lot.